



INSCALA.COM

Business Development & Project Management

The Mission

Inscala supports corporations, public organizations and private enterprises in establishing modern project management organizations, managing their projects and developing their businesses.

Inscala provides know how and expertise in fast changing IT-driven environments.

Inscala gives both new ventures and established organizations the edge by arming them with execution capabilities which rapidly build out the organization, the human resources, the methods and the critical strategic partnerships.

What you can expect in Business Development...

Input

Focus

Results

Knowledge

Resources

Methods

Systems

Qualification

Business Development Consulting · Implementation · Support

- Strategy
- Methods and Organization
- Market Development
- Sales Channels
- Controlling
- Mergers & Acquisitions
- Turn Arounds

Economy

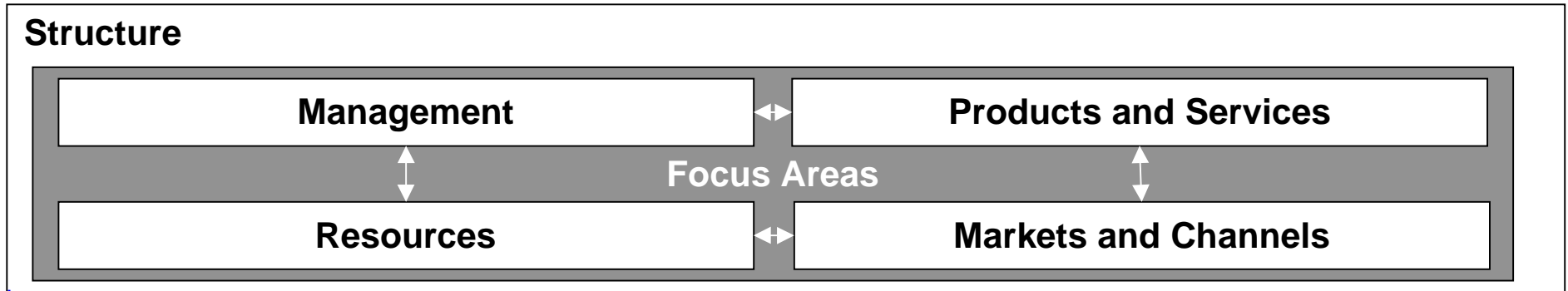
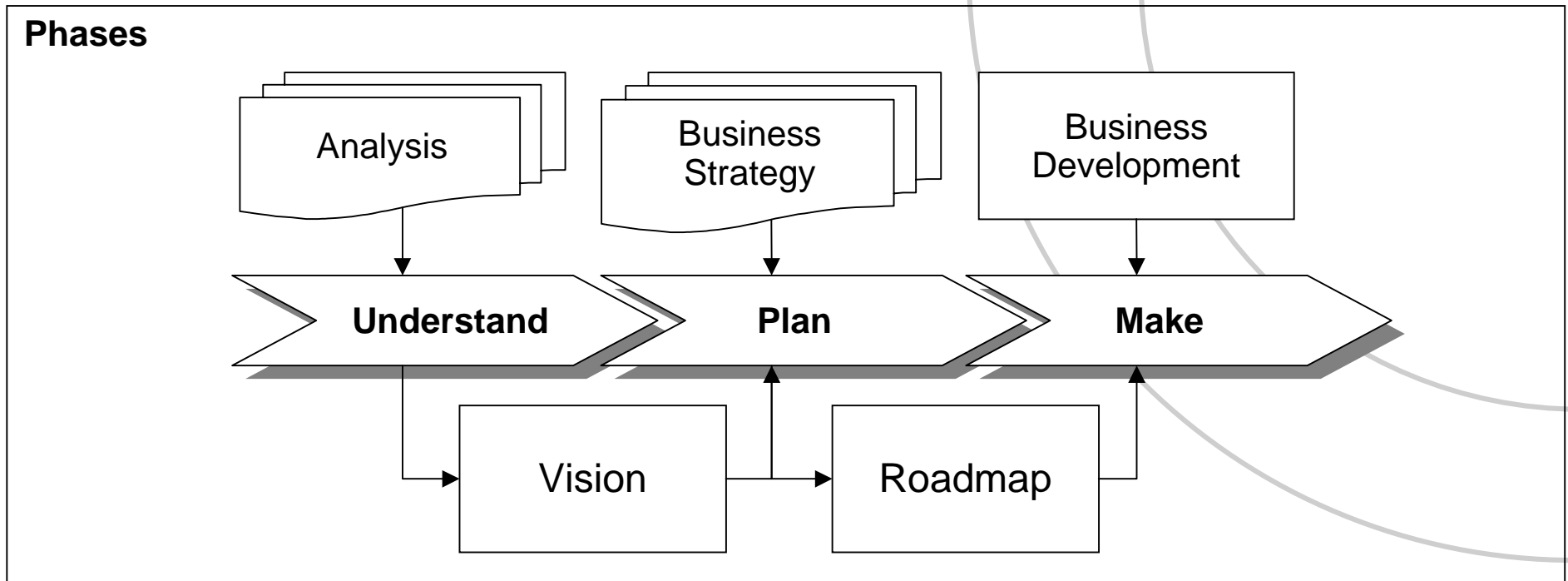
Market Access

Efficiency

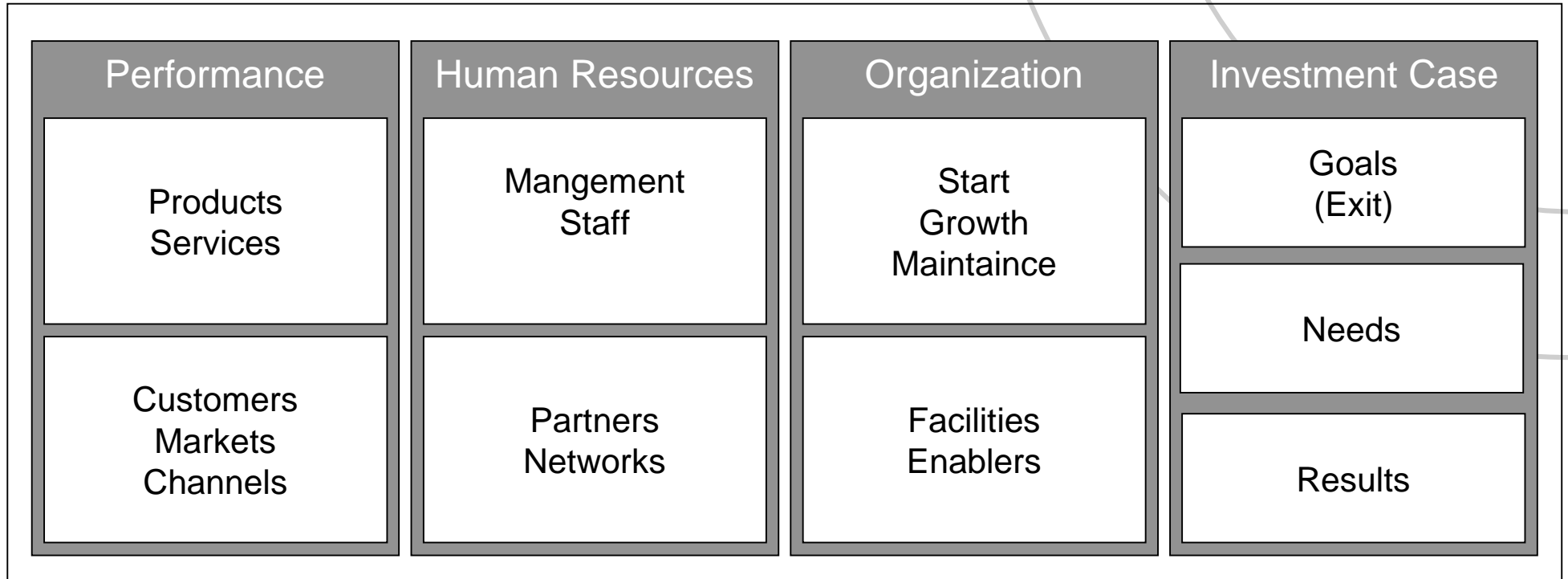
Scale

Risc Controls

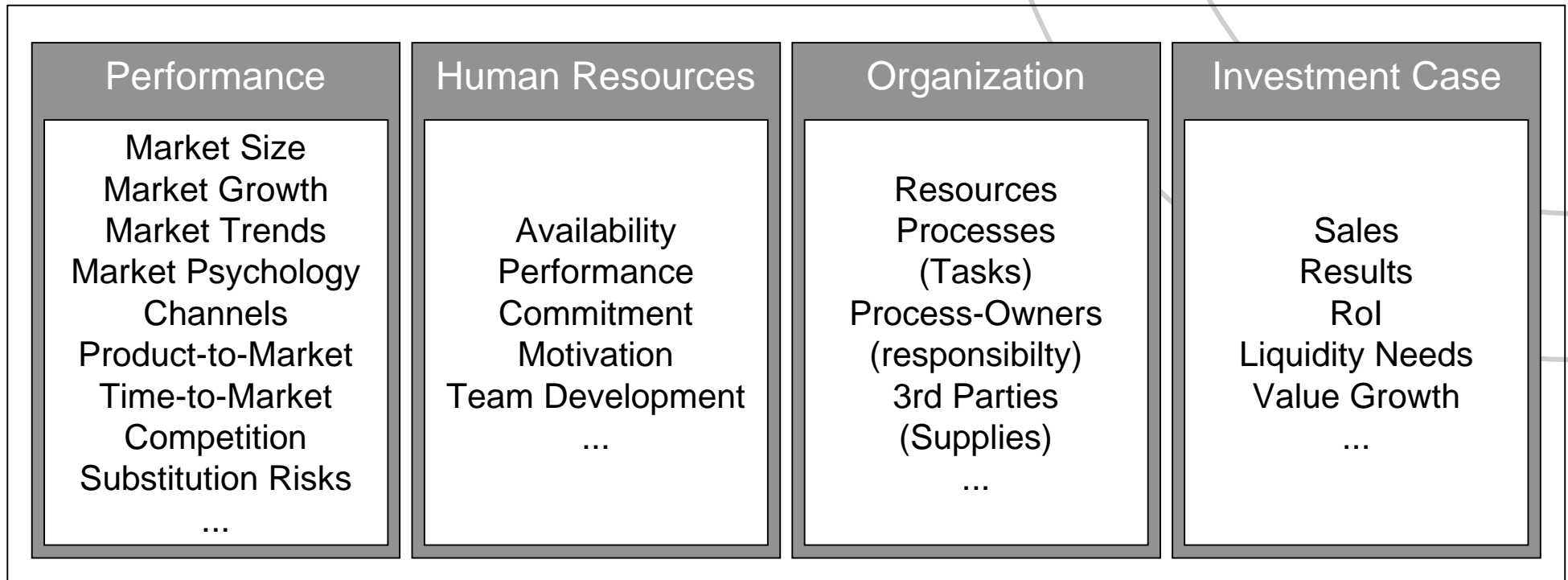
Business Development Projects



Focus



Assessment



- ✓ **Cross border market entries and business development**
- ✓ **Establishing and controlling business channels**
- ✓ **Marketing and localization**
- ✓ **Establishment of local subsidiaries**
- ✓ **Business turn arounds**
- ✓ **Develop partnerships (cooperations or mergers)**
- ✓ **Cross border investments**
- ✓ **Networking and lobbying**



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